

Emerging Manager *monthly*

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7th Annual *Emerging Manager Awards*

SMALL-CAP MANAGER OF THE YEAR

Vulcan Value Partners

Location

Birmingham, Ala.

Web site

www.vulcanvaluepartners.com

Firm AUM (12/31/2012)

\$1281.8 million

Product AUM (12/31/2012)

\$274 million

Performance (2012)

27.15%



Front row (l-r): Hampton McFadden, Anne Jones, McGavock Dunbar
Back: Bruce Donnellan, Angela Darden, C.T. Fitzpatrick, Stephen Simmons

Vulcan Value Partners was introduced to the institutional world last year when it was named Emerging Manager of the Year for its large-cap equity strategy. The firm's success carried over to its small-cap strategy in 2012, as the strategy ranked in the fourth percentile of small-cap value managers, returning 27.15%.

The strategy also saw a significant jump in assets under management, growing to \$274 million from just \$41.3 million at the end of 2011.

The firm was founded in 2007 and is 82% owned by five employees.

Vulcan Value Partners, LLC is an investment adviser registered with the Securities and Exchange Commission under the Investment Advisers Act of 1940. Vulcan focuses on long term capital appreciation; targeting securities purchases that we believe have a substantial margin of safety in terms of value over price and limiting our investments to companies that we believe have sustainable competitive advantages that will allow them to earn superior returns on capital. Value is our estimate of the price a willing buyer would pay, and a willing seller would accept, assuming neither was compelled to enter into a transaction.

Vulcan Value Partners buys concentrated positions for our portfolios, averaging 5% in our model portfolios, which may make our performance more volatile than that of our benchmark indices and our performance may diverge from an index, positively or negatively, as a result. Our focus is on long term capital appreciation, so our clients should consider at least a five year time horizon for an investment with Vulcan. **Past performance is no guarantee of future results and we may not achieve our return goal.**

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The S&P 500 Index is an unmanaged index of 500 common stocks chosen for market size, liquidity, and industry group representation. It is a market-value weighted index. The Russell 1000® Value Index measures the performance of the large-cap value segment of the U.S. equity universe. It includes those Russell 1000 companies with lower price-to-book ratios and lower expected growth values. Index figures do not reflect deductions for any fees, expenses, or taxes. Investors cannot invest directly in an index.

Vulcan Value Partners claims compliance with the Global Investment Performance Standards (GIPS®). To receive a complete list and description of Vulcan Value Partners' composites and a presentation that adheres to the GIPS standards, please contact Hampton McFadden at 205.803.1582 or write Vulcan Value Partners, 3500 Blue Lake Drive, Suite 400 Birmingham AL, 35243.